



## OFFICE OF THE ASSISTANT SECRETARY OF DEFENSE

3500 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3500

February 27, 2014

LOGISTICS AND  
MATERIEL READINESS

MEMORANDUM FOR COMPONENT ACQUISITION EXECUTIVES  
DIRECTORS, ACQUISITION CAREER MANAGEMENT (DACMS)  
DIRECTOR, HUMAN CAPITAL INITIATIVES (HCI)  
PRESIDENT, DEFENSE ACQUISITION UNIVERSITY (DAU)

SUBJECT: DoD Product Support Manager (PSM) Mandatory Training Requirement

REFERENCE: 10 USC §2337 Life-Cycle Management and Product Support

Title 10 USC §2337 requires that a Product Support Manager (PSM) be assigned for each major DoD weapon system. In support of this statutory requirement, the Deputy Assistant Secretary of Defense for Materiel Readiness, in the role of the Life Cycle Logistics Functional Leader, tasked the Defense Acquisition University (DAU) to develop an executive-level classroom course that doesn't currently exist to specifically train PSMs. DAU is finalizing development of a new LOG 365 "Executive Product Support Manager Course" to fulfill this assignment-specific training requirement. This policy memo describes: 1) mandatory requirements for current PSMs to attend the course, 2) actions needed to support attendance, and 3) the schedule of FY14 and FY15 classes.

Attendance in the DAU LOG 365 classroom course is mandatory for assigned DoD PSMs for all Acquisition Category (ACAT) I, ACAT II programs, and former ACAT I/II programs that are post-initial operating capability (post-IOC) or no longer have a program manager reporting to a Component Acquisition Executive. Currently assigned PSMs are expected to attend the 2-week course at the DAU campus located at Fort Belvoir, Virginia within 36 months of the initial course offering in August 2014. Those subsequently assigned to PSM positions will be expected to complete the course within 24 months of assignment. While not mandatory, LOG 365 attendance is also highly recommended for PSMs assigned to ACAT III programs.

The FY14 LOG 365 schedule includes a student pilot (April 21 to May 2, 2014) and initial offering (August 11-22, 2014). Both of these FY14 and subsequent FY15 quarterly offerings will be conducted at the DAU campus at Fort Belvoir, Virginia. Below is a description for LOG 365.

*Designed as an executive-level course for DoD Product Support Managers, LOG 365 focuses on enhancing a PSM's success fielding and sustaining DoD systems. The central unifying themes are PSM roles and responsibilities plus proven practices for developing, validating and implementing a Product Support Strategy. During the course, each PSM will create a custom Stakeholder Tactical Engagement Plan (STEP) and a Professional Development Plan (PDP) to enhance their effectiveness. PSMs and speakers will share their lessons learned and leadership tips. LOG 365 prerequisites include Level III*

*certification in Life-Cycle Logistics and current assignment to a PSM position. Because pre-course work is required, walk-in students will not be authorized.*

To facilitate PSMs attending LOG 365, meet anticipated demand for this new course, and provide for centralized travel funding, Component and Agency Directors of Acquisition Career Management (DACM) and DAU will proactively work together to:

- a. Confirm LOG 365 training requests meet prerequisites (including applicants being currently assigned as a PSM, except as stated below) prior to approving attendance.
- b. Approve LOG 365 training requests as a P1 training priority to meet the unique position training requirement (same as required for position certification).  
NOTE: DAU will factor in the new LOG 365 training requirements into its annual travel budget planning process to assist the Services in meeting the P1 training requirement throughput demand.
- c. Prioritize LOG 365 training requests for PSMs that are currently assigned to ACAT I program Key Leadership Positions (KLP).
- d. Reserve 1-2 seats in each offering for Program Executive Officer staff lead logisticians, component headquarters staff logistics personnel with direct oversight of PSM-related policy and/or defense industry personnel equivalent in grade, position, or level of responsibility to their DoD PSM counterparts.

My point of contact for this initiative is Mr. Jeffrey Frankston, who can be reached at [jeffrey.w.frankston.civ@mail.mil](mailto:jeffrey.w.frankston.civ@mail.mil) or (703) 697-5981.



Lisa Smith  
Acting LCL Functional Leader

cc:  
Director, Logistics & Sustainment Center, DAU