



Better Buying Power Training to Meet Defense Acquisition Challenges

DAU Fort Belvoir Campus, Hirsch Center,
Bldg 226, Fort Belvoir, VA

9 April 2013



0730-0800	SIGN IN	Bldg 226	1030-1200	CLASSROOM TRAINING SESSIONS (Repeat From Earlier Block - Pick One)	
0805-0820	OPENING COMMENTS	Howell		1. Implement "Should Cost" Based Management - Dr. Mark Husband	Howell
0820-0830	MOVE TO CLASSROOMS			2. Build Stronger Partnerships with the Requirements Community to Control Costs - Dr. Chuck Court	Rm SR1
0830-1000	CLASSROOM TRAINING SESSIONS (Pick One)			3. Employ Appropriate Contract Types and Define "Best Value" and "Technical Acceptable" - Mr. Bryan Johns, Mr. John Fallon and Mr. David Banks Guest Speaker: Mr. Shay Assad, Director of Defense Pricing, USD(AT&L)	Rm SR5
	1. Implement "Should Cost" Based Management - Dr. Mark Husband	Rm SR5		4. Increase Effective Use of Performance-Based Logistics Mr. John Boyce	Packard
	2. Build Stronger Partnerships with the Requirements Community to Control Costs - Dr. Chuck Court	Rm SR1		5. Enforce Open System Architectures and Effectively Manage Technical Data Rights - Mr. Bob Skertic and Mr. Bill Decker	Rm 94
	3. Employ Appropriate Contract Types and Define "Best Value" and "Technical Acceptable" - Mr. Bryan Johns, Mr. John Fallon and Mr. David Banks Guest Speaker: Mr. Shay Assad, Director of Defense Pricing, USD(AT&L)	Howell		6. Increase the Recognition of Excellence in Acquisition Management: The Hirsch Research Paper Competition Presentations. "Learning Organizations: Their Importance to Systems Acquisition in DoD" - Mr. Robert Tremaine	Rm SR3
	4. Increase Effective Use of Performance-Based Logistics Mr. John Boyce	Packard	1200-1215	TRAINING WRAP-UP	Howell
	5. Enforce Open System Architectures and Effectively Manage Technical Data Rights - Mr. Bob Skertic and Mr. Bill Decker	Rm 94	1215-1245	LUNCHEON FOR DAUAA MEMBERS <i>(Advanced Registration Was Required)</i>	Rm SR5
	6. Increase the Recognition of Excellence in Acquisition Management: The Hirsch Research Paper Competition Presentations. "Learning Organizations: Their Importance to Systems Acquisition in DoD" - Mr. Robert Tremaine	Rm SR3	1245-1330	Industry View on BBP Initiatives, Sequestration and Its Impact - Mr. Jon Etherton, President, Etherton & Associates	
1000-1020	NETWORKING BREAK	Hirsch Center			



WOW! SPECIAL LIMITED TIME OFFER!
FOR A THREE YEAR MEMBERSHIP
JOIN TODAY!!
at check in desk

DAU Alumni Association

Offer good until 15 April 2013

\$50

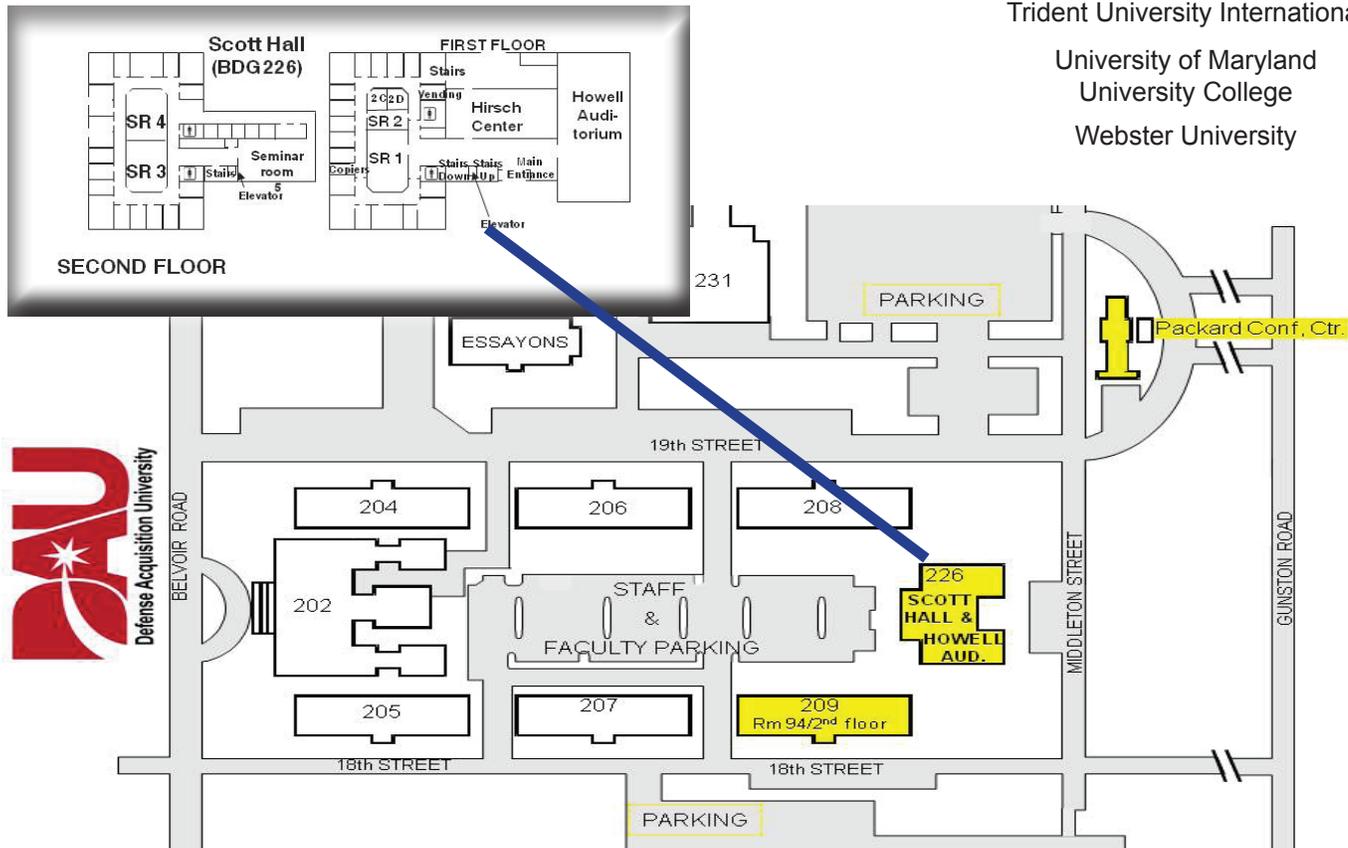
Please provide feedback on today's Forum.
Survey available online at:
http://www.dauaa.org/dauaa_site/Web2011/TrainingForum2013/Survey.asp

Exhibitor List

ASI Government
 Becker Professional Education
 Central Michigan University
 Columbia Southern University
 DeVry University and

Keller Graduate School of Management
 ESI International
 Excelsior College
 Grantham University
 Infinity Technology, LLC

Management Concepts
 National Contract Management Association
 National University
 Regent University
 Strayer University
 Trident University International
 University of Maryland University College
 Webster University



Thank You To Our Corporate Members

ManTech International Corporation
PSC PROFESSIONAL SERVICES COUNCIL

LOCKHEED MARTIN

infinity TECHNOLOGY

MANAGEMENT CONCEPTS

ESI INTERNATIONAL AN ITC COMPANY

UIC TECHNICAL SERVICES

CSC

dcs corp

ASI GOVERNMENT

Formerly Acquisition Solutions Inc.

Defense Acquisition University Alumni Association

Outstanding Scholar Award

Application Deadline: 30 April 2013

The DAUAA Outstanding Scholar receives an academic scholarship awarded annually for demonstrated academic and leadership achievement as well as significant community involvement.

The \$500-\$1000 scholarship will be applied directly to the recipient's continued pursuit of academic excellence.

More Information/Application Available Online at

www.dauaa.org